



## LANDMARK STAFFING

**Position: Retail Sales Clerk (Flooring) - Commission Based**

**Location: Grand Junction, CO**

**Type: Full Time, 40 Hours/Week**

**Store Hours: Monday - Friday 8:00 a.m. - 5:30 p.m. Saturdays 10:00 a.m. - 4:00 p.m.**

**Compensation: 25% of the Gross Profit on materials (Not Installation) \$1500 draw mid-month against commissions**

A local flooring company is seeking a dynamic and motivated Retail Sales Clerk to join their team and contribute to the success of their flooring business. As a commission-based Retail Sales Clerk, you will play a crucial role in driving sales, providing exceptional customer service, and assisting clients in selecting the perfect flooring solutions for their needs.

### **Job Responsibilities:**

- As a Sales Clerk you will be responsible for greeting and assisting customers in a friendly and professional manner.
- Be understanding of the customer requirements and guide them through the selection process.
- You will also provide product knowledge and educate customers on the features and benefits of all flooring products.
- You will need to be actively engaged in sales activities to meet and exceed revenue targets.
- Utilizing effective sales techniques to close deals and upsell additional products.
- You will also need to manage and maintain customer relationships to encourage repeat business and referrals.
- Always stay up-to-date on the latest trends and advancements in flooring products.
- Demonstrate a comprehensive understanding of the features, specifications, and installation requirements of various flooring options.
- The Sales Clerk will also assist in maintaining a clean, organized, and visually appealing showroom.
- Collaborate with team members to create compelling displays that showcase the range and quality of our flooring products.
- Process sales transactions accurately and efficiently.
- Keep detailed records of customer interactions and transactions.
- Collaborate with the administrative team to ensure seamless order processing and delivery.
- Utilize RFMS software to generate estimates and invoices.
- Measuring areas in clients homes that are interested in new flooring to create accurate flooring estimates.



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- Communicate with the installation crew to ensure that clients are thrilled with the final product.

### **Job Requirements:**

- Proven track record in retail sales (at least 2 years experience), in flooring or home improvement industry (preferred).
- Ability to meet and exceed sales targets through effective sales strategies.
- Excellent interpersonal and communication skills.
- Knowledge of FRMS software
- Must complete CCA flooring modules for all flooring types.
- Drivers license and background check is required for this position.

This position is commission-based, with competitive commission rates and the potential for uncapped earnings based on performance. If you are passionate about flooring, possess strong sales skills, and are eager to contribute to the success of a dynamic company, we invite you to apply for this exciting opportunity. Join us in transforming spaces and making a lasting impact on our customers' lives through premium flooring solutions.